

Consolidated statement of income

in million euros	Note	2011 restated ²	%	2012	%	Change
Sales	22	15,605	100.0	16,510	100.0	5.8%
Cost of sales ¹	23	-8,538	-54.7	-8,778	-53.2	2.8%
Gross profit		7,067	45.3	7,732	46.8	9.4%
Marketing, selling and distribution expenses ¹	24	-4,132	-26.5	-4,302	-26.1	4.1%
Research and development expenses ¹	25	-410	-2.6	-408	-2.5	-0.5%
Administrative expenses ¹	26	-785	-5.0	-785	-4.7	0.0%
Other operating income	27	209	1.3	109	0.7	-47.8%
Other operating charges	28	-184	-1.2	-147	-0.9	-20.1%
Operating profit (EBIT)		1,765	11.3	2,199	13.3	24.6%
Interest income		45	0.3	50	0.3	11.1%
Interest expense		-200	-1.3	-192	-1.2	-4.0%
Interest result		-155	-1.0	-142	-0.9	-8.4%
Investment result		-	-	1	-	-
Financial result	29	-155	-1.0	-141	-0.9	-9.0%
Income before tax		1,610	10.3	2,058	12.4	27.8%
Taxes on income	30	-419	-2.7	-502	-3.0	19.8%
<i>Tax rate in %</i>		<i>26.0</i>		<i>24.4</i>		
Net income		1,191	7.6	1,556	9.4	30.6%
- Attributable to non-controlling interests	31	30	0.2	46	0.3	53.3%
- Attributable to shareholders of Henkel AG & Co. KGaA		1,161	7.4	1,510	9.1	30.1%

¹ Restructuring charges 2012: 124 million euros (2011: 227 million euros), of which: cost of sales 40 million euros (2011: 83 million euros); marketing, selling and distribution expenses 24 million euros (2011: 51 million euros); research and development expenses 2 million euros (2011: 14 million euros); administrative expenses 58 million euros (2011: 79 million euros).

Earnings per share (basic)

in euros	Note	2011 restated ²	2012	Change
Ordinary shares	35	2.67	3.47	30.0%
Non-voting preferred shares	35	2.69	3.49	29.7%

Earnings per share (diluted)

in euros	Note	2011 restated ²	2012	Change
Ordinary shares	35	2.66	3.47	30.5%
Non-voting preferred shares	35	2.68	3.49	30.2%

Additional voluntary information

in million euros		2011 restated ²	2012	Change
EBIT (as reported)		1,765	2,199	24.6%
One-time gains		-57	-	-
One-time charges		94 ³	12	-
Restructuring charges		227	124	-
Adjusted EBIT		2,029	2,335	15.1%
<i>Adjusted return on sales</i>	<i>in %</i>	<i>13.0</i>	<i>14.1</i>	<i>1.1 pp</i>
<i>Adjusted tax rate</i>	<i>in %</i>	<i>26.0</i>	<i>24.8</i>	<i>-1.2 pp</i>
Adjusted earnings per ordinary share basic	in euros	3.12	3.68	17.9%
Adjusted earnings per preferred share basic	in euros	3.14	3.70	17.8%
Adjusted net income				
- Attributable to shareholders of Henkel AG & Co. KGaA		1,356	1,603	18.2%

² Application of IAS 8 "Accounting policies, changes in accounting estimates and errors" (see notes on pages 116 and 117).

³ Of which 92 million euro fine from the anti-trust case in France.